

THE FERTILISERS AND CHEMICALS TRAVANCORE LTD

CORPORATE MATERIALS, PD ADMINISTRATION BUILDING
UDYOGAMANDAL, KOCHI, KERALA, INDIA - 683 501

TEL: 00 91 484 2546570 / 2552641

FAX: 00 91 484 2545172 / 2545196

Email: sisupalank@factltd.com; tvjohn@factltd.com

MAT-RM-SA-PQV-2011

09.08.2011

Pre-qualification of vendors for supply of Sulphuric Acid

The Fertilisers And Chemicals Travancore Ltd. (FACT), Government of India Undertaking, requires Sulphuric Acid about 1,00,000 MT of Sulphuric Acid per annum. Procurements will be in bulk shipments of about 8,000 to 9,000 MT+/- 5% each. Applications are invited for pre-qualification of vendors for supply of Sulphuric Acid. Specifications and Pre-qualification Criteria enclosed as **Annexure A & B** respectively.

Producers/Traders meeting the enclosed pre-qualification criteria may submit application for pre-qualification in the prescribed format as per **Annexure I** (Questionnaire for Pre-qualification of Vendors for supply of Sulphuric Acid) and **Annexure II** (Details of previous supplies). Application shall contain all details and documents called for in **Annexure I & II**.

Applications will be evaluated on a quarterly basis.

Applications shall be sent to:

Officer (Administration),
FACT Limited,
FACT Petrochemical Division Administration Building,
Udyogamandal – 683 501,
Cochin, Kerala.

S.Rajukumar.
Dy.Chief Manager (Materials)-RM

Annexure - A

Sulphuric Acid of 98% concentration minimum as per IS 266/1977

SPECIFICATION

Sl. No.	Components	<u>Percentage</u>
1	H ₂ S ₀ 4	98% min
2	Residue on Ignition	0.2% max
3	Iron	0.05% max
4	Lead	0.005% max

Pre-qualification criteria:

The Vendor shall be either:

a) Manufacturer of Sulphuric Acid, who should have:

i) Facilities to produce at least 50,000 MT Sulphuric Acid per annum.

Copy of document (such as Catalogue etc.) showing facilities and quality/analysis report showing all parameters as per FACT specifications of Sulphuric Acid, duly attested by the authorized signatory shall be furnished as documentary evidence.

ii) Experience in supply of at least one shipment of 10,000 MT Sulphuric Acid on CFR basis during any of the preceding three years as on the date of submission of offer.

Copies of Purchase Orders/BL's / Invoices for the supplies, duly attested by the authorized signatory shall be furnished as documentary evidence in support of the above.

Or

b) Trader,

(1) Who has experience in supply of at least two shipments of 10,000 MT Sulphuric Acid each on CFR basis during the preceding three years as on the date of submission of offer. Copies of Purchase Orders/ B/Ls/ Invoices in support of the above are to be furnished.

(2) Manufacturer's back up as below-

i) Certificate issued by the Sulphuric Acid Manufacturer's Authorized signatory, confirming to backup the trader, with respect to quality and quantity.

ii) Copy of analysis report, showing all parameters as per FACT specifications, duly attested by the Authorized Signatory of the Sulphuric Acid Manufacturer.

ANNEXURE- I

QUESTIONNAIRE FOR PRE-QUALIFICATION OF VENDORS FOR SUPPLY OF SULPHURIC ACID

	<u>Description</u>	<u>To be filled in by vendor</u>
1.1.0	Name of the vendor	
1.2.0	Full address with PIN code	
1.3.0	Telephone Numbers	
1.4.0	E-mail ID	
1.5.0	Fax Numbers	
1.6.0	Contact Person(s)	
2.0.0	Company Particulars:	
2.1.0	Constitution	
2.2.0	Country in which company is registered	
2.3.0	Areas of activity including chartering of vessels	
2.4.0	Name and address of Bankers	
2.5.0	Financial data:	
2.5.1	Sales turn-over for the last three years	
2.5.2	Profit after tax for the last three years	

3.0.0 Sourcing particulars:

3.1.0 Whether Producer/ Trader

3.2.0 If Producer:

3.2.1 Location of Plant of Producer

3.2.2 Annual Production Capacity for Sulphuric Acid in each Plant

3.2.3 Typical Analysis Report of Sulphuric Acid produced in each Plant duly attested by the Applicant's Authorized Signatory showing parameters of specification required by us as given in **Annexure B**.

(Document to be enclosed)

3.3.0 If Trader:

3.3.1 Name and address of producer from where Sulphuric Acid is proposed to be sourced

3.3.2 Annual production capacity of Sulphuric Acid in each Plant stated above

3.3.3 Letter(s) issued by the Sulphuric Acid Producer's authorized signatory confirming to backup with respect to quality and quantity

(Document to be enclosed)

3.3.4 Typical Analysis Report of Sulphuric Acid produced in each Plant showing parameters of specification as given in **Annexure B**, duly attested by the producer's authorized signatory

(Documents to be enclosed)

4.0.0 Loading Port(s) details:

4.1.0 Name(s) of the loading port(s)

4.2.0 Loading rate(s) of the port(s)

4.3.0 Sailing time from port of loading to Cochin

5.0.0 Third party inspection agency/ agencies to be involved for certifying quality and quantity at load port

6.0.0 Documentary evidence for sale of Sulphuric Acid /any other liquid cargo as per the pre-qualification criteria requirement in India/abroad for the last three years as on the date of submission of bid.

(Details to be given as per **Annexure- B** and documents indicated therein to be enclosed).

7.0.0 In case the applicant proposes to operate through his Indian agent or if the applicant is the Indian agent:

- 7.1.0 Indian Agent's Registration Number
- 7.2.0 Permanent Income Tax Account Number
- 7.3.0 Service Tax Registration details
- 7.4.0 Nature of commission/remuneration
- 7.5.0 Other Terms and Conditions of appointment

8.0.0 Details of Authorized Signatories:

	Name	Designation		Signature
1				
2				
3				

9.0.0 Any other details:

Signature

Name

Designation (Authorized Signatory)

Seal

Notes:

- 1.0 All requisite information shall be given in the format with reference to the item specified. Where space is insufficient, additional pages may be added with reference to the related paragraph.
- 2.0 Wherever enclosures are specified in the questionnaire, the same shall be enclosed.
- 3.0 **Annexure -II**, duly completed also shall be enclosed attaching supporting documents as required..
- 4.0 FACT reserves the right to verify any of the statements enclosed alongwith the Pre-qualification documents. Any additional information/ documents required shall also be furnished. False statement shall disqualify the Applicant.

Annexure II

DETAILS OF PREVIOUS SUPPLIES:

Details of previous supplies of Sulphuric Acid during preceding three years
(as required under pre-qualification criteria).

Year	Purchase Order No./ Date	Description of Material	Quantity as per Purchase Order	Client	Source / Port of Loading	Date and Quantity as per Invoice /Bill of Lading	Port of Discharge
2008-2009							
2009-2010							
2010-2011							

Copy of Purchase Order(s)/Agreement(s) / Bill(s) of Lading / Invoice(s) in support of above shall be furnished.

Name

Signature

Date

Designation
Signatory)

(Authorized

Seal

